

Investor Relations Newsletter Q2/Q32021

Half year results 2021

On 10 August 2021 we issued our first half year results as abrdn plc

View here



We are abrdn

On 5 July we announced our new company name, abrdn plc, and launched our new unified brand. Our new brand symbolises the transition underway to bring a clarity of focus, renewed sense of purpose and drive for sustainable growth for shareholders, clients and colleagues. Over the autumn our three vectors, Personal, Adviser and then Investments, rebranded under abrdn as part of our phased roll out programme.

View the new website here

Investments



Launching products aligned to growth areas Strengthening our ETF franchise with launch of new industrial

In September we launched the abrdn Bloomberg

Industrial Metals Strategy K-1 Free ETF which is aligned to the global 'electrification' theme.

Responsible Global Asset Strategies Fund launched In September we launched a new investment strategy

designed to address some of the key concerns of investors who want a greater focus on responsible and sustainable issues, including climate change, without sacrificing returns. **Read more**



Creating our first locally managed closed-ended China

investment company We announced in July that Aberdeen Emerging Markets

Investment Company and Aberdeen New Thai Investment Trust will merge (subject to shareholder approval) to create our first LSE listed, locally managed, closed-ended China investment company. The fund will have net assets of c£400m investing in a new all China, all cap mandate, with ESG playing a major role. Read more



Modernising our real assets capabilities

We completed the acquisition of Tritax on the 1 April 2021, bringing with it exposure and expertise in the fastgrowing logistics and e-commerce real estate market.

In August Tritax Big Box REIT announced record first half results. **Read more**

In September, Tritax EuroBox and Tritax Big Box REIT

announced successful placings which were both over subscribed, with Tritax EuroBox raising c£213m (read more) and Tritax Big Box REIT raising c£300m (read more).



Investing responsibly Sustainability Institute established in Asia Pacific

In July we announced our strategy to deepen our long-

standing sustainability commitment in Asia Pacific with the establishment of a new abrdn Sustainability Institute in the region. Read more

Adviser



Success at the annual Schroders UK Platform awards 2021 As voted for by advisers, and retaining the titles from 2019,

Best platform provider over £40bn - Wrap (for the 8th consecutive year)

- Leading platform for model portfolio services Wrap
- Adviser platforms top Fundscape's Q2 Platform Report Our Adviser platforms retained their no.1 rankings for gross sales and AUA in Fundscape's Q2 Platform Report

with £2.3bn gross sales and AUA of £72.3bn. The full report is available on the Fundscape website.



Launch of our Adviser Experience Programme We continue to develop our offering to meet the needs of

our IFA clients, helping them do more for their customers. In May, we announced the adviser experience programme which will be delivered throughout 2021 and

2022. **Read more**

Personal



Caroline Connellan appointed as CEO of Personal Wealth Caroline's appointment comes at a key juncture as abrdn looks to significantly grow Personal Wealth under its

recently announced unifying single brand. **Read more**

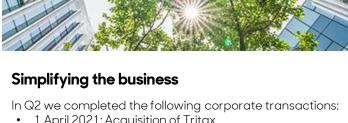


digital investment capability. The acquisition will help

abrdn develop an industry leading technology solution for investors that will allow us to offer 24/7 digital wealth

management via an app. Exo Investing will complement our existing Personal vector capabilities. Read more

Corporate/strategic

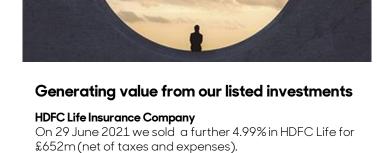


1 April 2021: Acquisition of Tritax 31 May 2021: Sale of Nordics real estate activities

30 June 2021: Sale of Parmenion For details see our Half year results 2021.

In Q3, we sold two private equity businesses, Bonaccord Capital Partners and Hark Capital, to P10 Holdings as part

of our continued focus on simplifying the business.



HDFC Asset Management Company On 29 September 2021 we sold a c5% stake in HDFC AMC for £268m (net of taxes and expenses).

Read more

Read more

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