

**Announcement**  
**Discount Policy for the Front-End and Back-End Fees of**  
**Aberdeen Asset Management (Thailand) Limited**

1. A subscription to the Foreign Investment Funds (FIFs) or other funds made by a provident fund with a specific arrangement with Aberdeen Asset Management (Thailand) Limited (Aberdeen) or a private fund under Aberdeen's management with an investment policy to invest via Aberdeen's mutual funds (fund of funds) or through a distributor who has a specific arrangement with Aberdeen, shall be charged the front-end and/or back-end fees at the discount rate of 0% of unit price.
2. A subscription to FIFs or other funds as part of the unit-linked product made through a life insurance company, who has a specific arrangement with Aberdeen, shall be charged the front-end and/or back-end fees at the discount rate of 0% of unit price.
3. A subscription to or redemption from FIFs or other funds under a promotional campaign or special reduction rate, shall be charged the front-end/back end fees at the discount rate of 0% or 50% of the current charge, as the case may be, as specified under the criteria of such promotional campaign or criteria for special rate which will be published on Aberdeen's website from time to time.
4. Apart from clause 3, Aberdeen may consider reducing investors/unitholders the front-end fee of FIFs for the subscription or switch-in transactions for 0.5% of the current charge only if the following conditions are met:
  - 4.1 Investor/unitholder invests into any FIFs for the total amount at least Baht 100 million either during and/or after IPO period whereby only a switch-in transaction from abrdn Cash Creation and/or abrdn Income Creation is an eligible investment under this scheme;
  - 4.2 The subscription and/or switch-in transactions shall be made on the same trading day. The investments made by a group of companies may be considered as a single investment for the purpose of this clause with an approval from the Thailand Executive Leadership Team; and
  - 4.3 An investor/unitholder must make a request for the discount prior to each respective subscription or switch-in transactions. In the case where an investor/unitholder has invested via a distributor, whether in whole or in part, the investor/unitholder must arrange the respective distributor to apply for the discount for them prior to each respective subscription or switch-in transactions.
5. All previous announcements pertaining to the discount policy of the front-end and back-end fees shall be repealed and replaced by this Announcement. In case of any doubt, Aberdeen reserves the right to interpret words and expressions specified in this Announcement. Aberdeen's interpretation shall be deemed final.